Axxiss Software

Improve Margins, Reduce Mistakes, Lower Costs

Software Automation Solutions
Saving You Time & Money

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Proven Software Solutions for Every Step in the Fuel Management Decision Making Process

Legacy Integration

Axxis provides a complete set of legacy application integration services from basic fuel price and fuel transaction data interfacing to complex bi-directional database synchronization. It utilizes an extensive library of off-the-shelf data interface scripts for all common industry accounting systems including: DM2, PDI, AIMS, FireStream, ADDS, FACTOR, Great Plains/MS Dynamics, SAP, Oracle, QuickBooks, FuelQuest, FuelSmart, and others.

The Axxis Professional Services team will gather your interface needs and tailor them to your data integration needs. This combination of off-the-shelf scripts and a tailored approach eliminates manual entry and ensures a smooth flow of data between systems.

Axxis Legacy Integration capabilities include supplier price data, quotes, transactional data, freight rates, taxes, credit card memos, allocations, invoices, and customer EFTs.

Enterprise Suite Overview

Axxis is a trusted provider of integrated software and market data solutions for the refined petroleum products and agri-business industries. Axxis offers a full line of scalable Fuel Supply Chain Management Software that enables customers to successfully buy, sell, market, dispatch, and manage transactions.

We have over 20 years experience increasing our customers’ competitive advantage through efficient use of leading-edge technology. Today more than 7,600 customers across the supply chain utilize OPIS and Axxis products. We maintain and support both out-of-the-box and tailored modular software to ensure that each of our customers has a solution that fits their needs.

The Axxis Software Fuel Supply Chain Management suite includes:

- **CaptureRite** Automates the process of capturing supplier prices and transactions .............................................................. 1-2
- **Price Management** Allows assembly of all pricing and normalizes data to provide a true “best buy” price.......................... 3-4
- **ContractRite** Provides for setup and calculation of formula-based contract pricing for comparison with rack prices.......................... 5-6
- **PriceRite** Automates price build-up and quotation by providing tailored pricing on a customer-by-customer basis ...................... 7-8
- **NotifyRite** Facilitates instant two-way communication of price and message notifications.......................................................... 9-10
- **Inventory Management** Tracks inventory and capacity levels while managing inventory-based order processes ......................... 11-12
- **Private Markets Desktop** Centralizes order management and fulfillment using real-time eCommerce........................................... 13-14
- **DispatchRite** Provides best sourcing recommendations for cost-effective dispatching decisions to maximize margins ............... 15-16
- **TransactionRite** Automates the translation, normalization, archiving, matching, interfacing, and publishing of fuel transaction data ................................................................. 17-18
- **Invoice Writer** Expedites the process of creating and delivering customer invoices utilizing real-time information from the Axxis software suite ........................................................................ 19-20
- **Allocations Management** Provides real-time visibility of supplier allocations with validation via BOL integration and matching................................................................. 21-22
- **Private Markets Web** Provides a secure, configurable self-service dealer/site portal for posting of prices, alerts and transactions ................................................................. 23-24
CaptureRite

CaptureRite is the front-end component of the Fuel Supply Chain Management software product suite that eliminates the time spent each day manually collecting and entering prices and transactions. The fully configurable scheduling facility allows instant downloads of time-sensitive data by capturing prices and other electronic transactional data directly from 3rd party data providers, supplier FTPs and websites.

The CaptureRite Email add-on module allows automated capture and collection of embedded text emails, emails with text and CSV attachments, and other email formats. Supplier price emails are directed to a centralized mailbox and captured based on a user-defined schedule.

Overview

- Automatic capture of prices, EFTs, credit card transactions, invoices, eBOLs, allocations and other electronic transactions to eliminate manual entry errors and provide more efficient automation.
- Complete audit trail provides a detailed account of all price and data capture activities for historical referencing.
- Automatic routing to Price Management and TransactionRite for normalization and translation reduces overhead costs by streamlining the process.
- Self-updating supplier web-based scripts and download utilities – even when suppliers make changes to their websites.

Configure to capture prices and transactions from websites, emails and FTP.

Set up schedules to capture each data set as frequently as needed.
Price Management

Price Management, the core module of the software suite, automates the collection, normalization and assembly of rack, spot and other pricing data from various suppliers. Easily compare prices and ensures visibility of all purchasing options for true “Best Buy” analysis.

The Price Management Laid-In add-on module evaluates gross, net, and “laid-in” (delivered) prices and provides total fuel cost calculations. Eliminates the guesswork when determining the best price for daily supplier pickup locations.

Axxis offers a temperature correction add-on module for determining gross versus net gallon pricing. This functionality assists with fuel sourcing and margin optimization.

Axxis Alerts, another Price Management add-on, notifies users when supplier prices have changed based on pre-determined parameters. Alerts can be delivered by email or directly to the Desktop application.

Overview

- Automatic parsing, normalization and assembly of supplier price data files including all seasonal changes, supplier terminals changes, or any other market changes.
- “Best-Buy” ranking lists for supplier/pick-up location and choice of gross, net, and laid-in/delivered prices.
- Integrated “Laid-in” price calculation module with carrier and freight tables for true cost alternatives by site after factoring in taxes, freight and fees.
- Customizable Axxis Alerts – select the criteria for when alerts are to be sent, based on price changes.
- Provides graphical historical comparative price analysis.
- Dispatch reports for both internal and 3rd party carriers.
- Optional temperature correction calculation add-on module.
- Outage tracking and management.
- Back office integration with PDI, DM2, FireStream, Factor, ADD Systems and many other accounting and fuel software systems.

Parameter driven inquiry dashboard for real-time view of source pricing.

Historical archive for on-going price comparison and analysis.
ContractRite

ContractRite is a stand-alone module that also plugs into Price Management, allowing an organization to easily capture index prices, set up supplier contracts, and automatically calculate and compare any contract price directly to other prices, for an instant view of the best purchasing price. The ContractRite component provides for easy set up and automatic calculation of benchmarked prices (OPIS, Platts, etc.), basket pricing focused on a subset of supplier pricing, and other formula-based contract or non-contract pricing, for side-by-side comparison with rack prices.

ContractRite also keeps track of contract administrative information including contract start and end dates and volumes on a daily, weekly monthly and annual basis. ContractRite can also calculate contracts using dynamic RINs values for further utilization in Best Buy.

As an added value, through integration with the TransactionRite delivery and BOL information, ContractRite tracks and analyzes actual contract volume performance on a daily, weekly, monthly or yearly basis as compared to the established volume thresholds.

Overview

- Easy set up of contract information including terms, volume requirements and renewal date.
- Streamlined configuration of complex contract and non-contract price calculation using built-in formula templates including benchmark basis indexing, lowest of basket, highest of basket, basket average, and “best of” pricing.
- Centralized contract administration with supplier information, terms and conditions, and renewal management.
- Daily, weekly, monthly and annual volume requirements set up.
- Contract calculations using dynamic RINs values.
- Automated up-to-date contract performance reporting through integration with TransactionRite.
PriceRite integrates with the Price Management module to automate the pricing build-up and customer quotation process. It provides fast and convenient price deliveries by group or individual customer and eliminates the need for manual entry while avoiding costly data entry errors.

The PriceRite application imports daily prices in an electronic format directly from Price Management. The built-in flexibility makes it easy to react to volatile markets with tools like Mass Margin Maintenance which facilitates temporary and permanent margin changes quickly. It also provides tables for centralized set up of carrier and surcharge rates.

**Overview**

- Price file integration with Price Management and other pricing systems and sourcing.
- Internal cost structure modeling allows for inclusion of overhead, transportation and required margin.
- Customer specific pricing enables base cost establishment and variations by customer.
- Mass Margin Maintenance simplifies margin adjustments for individual customers or by groups.
- Choice of tailored messaging formats by customer, by product, or by location including mobile device format templates.
- Multiple delivery methods including email, fax, mobile device, FTP, social media, and company branded website or dealer portal.

Flexible price build-up by customer with options for site level variations.

Table driven margin maintenance, tax and freight rates for fully loaded quotes.
NotifyRite

NotifyRite is a reliable and cost-effective price and message notification system that facilitates instant two-way communications with current and prospective customers. It makes daily challenges, like intraday price moves, easy to manage.

The NotifyRite module integrates with the PriceRite application and in a split second delivers daily prices, invoices, EFTs, credit card memos, eBOLs, and other transactional documents electronically via email, text messaging, or secured web portal.

Also available is Axxis Notification Outsourcing. This messaging service offers a you and your pricing and sales team a secure environment with full control of customer set up, maintenance and price quotation, and then Axxis takes care of handling the message delivery.

Overview

- Automated receipt and import of prices from PriceRite and other pricing systems.
- Automatically deliver customer/site specific daily and multi-daily price notifications.
- Supports different notification needs including prices, newsletters, commentary, and other information.
- Supports different delivery needs including, email, fax, mobile phone, and secured web portals.
- Customizable notifications - Create HTML tailored notifications. Support of up to three specialized and two general price message formats is included as part of the solution.
- Deliver compressed pricing message instantly to customer/sites or sales team with mobile device price message delivery.
- Supports customer notifications of terminal issues, supply outages and other broadcast messages.

Automatic price notification with mobile device delivery option.

Automatic price notification to fax, email and web with flexible notification formatting.
Inventory Management

Inventory Management provides real-time tank level visibility across multiple sites and facilitates easy ordering to ensure tanks don’t run dry. Precise inventory control also allows users to take advantage of dips in pricing by timing purchases based on market conditions.

The Inventory Management module integrates with the Private Markets Desktop component to automatically send orders to internal dispatch or 3rd party carriers though email or secured web portal for seamless order fulfillment. It also offers leak detection monitoring compliance reporting.

Overview

- Queries designated ATGs via telnet, dial-up and other methodologies per preset schedule.
- Integrates with other systems including POS and billing systems for direct access to sales data.
- Provides summary and detail site inquiry.
- Comprehensive reporting including volume, average usage and water level with alerting.
- Integrates with Private Markets Web Portal to provide real-time visibility to your dealers and sites.
- Uses projected sales volumes and pricing data from Price Management to support optimal purchasing decisions.

Detailed inventory information available by site for each product.

Graphical tank inventory detail with configurable thresholds can be posted to the portal.
Private Markets Desktop

Private Markets Desktop is an internal software application that provides a central location for controlling the order management, approval and dispatch process. It gives customers a convenient platform for real-time communication and eCommerce.

The Private Markets Desktop component integrates with PriceRite, NotifyRite and DispatchRite to provide quick information flow between customers, staff and 3rd party carriers. Complete real-time tracking from quotation through invoicing streamlines the process and makes taking orders over the phone or through a secured web portal easy.

Overview

- Real-time pricing to customers to avoid being caught short.
- Complete visibility so customers and staff are aware of all orders and their status including historical quotes and orders.
- Full integration with price quotes with controlled and auditable negotiation facilities.
- Optional integration with DispatchRite for seamless data flow and visibility of orders through fulfillment.
- Permission and display option control by customer.
- Real-time status updates provided to customers and authorized internal staff.
- Intelligent approval process based on workflow specifications and email notifications keep all departments in the loop.

Complete control of order with detailed line item breakdown and audit trail of changes.

Web-based ordering option for permissioned customers.
DispatchRite
delivers complete control over the dispatching process by examining site sourcing rules and real-time prices to provide best buy recommendations for load assignments. Product and source point options are easily adjusted to maximize margins.

The DispatchRite component integrates with Price Management, PriceRite and Private Markets to create a tailored workflow based on process and notification needs.

Approved customer orders containing product, quantity and destination information are updated in real-time for customer viewing on the secured web portal and information on completed orders can be quickly passed to back office systems for invoicing.

Overview

- Real-time automatic source recommendations to minimize cost and maximize profitability.
- Real-time pricing ensures every price is valid and current.
- Site rules can be established with supplier, product and carrier parameters to provide tailored site-by-site sourcing recommendations with override options.
- Full integration with other modules streamline the process and ensures accurate information to make best buy and load assignment decisions.
- DispatchRite provides automatic creation and electronic delivery of dispatch tickets to internal and external 3rd party common carriers.

Summarized view of all loads to be dispatched with real-time status.

Real-time sourcing view with overrides for complete margin control.
TransactionRite integrates with the CaptureRite module to automate the capture of transactional documents like eBOLs, invoices, credit card memos, EFTs, Secret Shoppers Reports, and delivery tickets from messaging services, supplier websites, and emails. It then translates and normalizes the data for effortless analysis, archiving, exporting, and publishing.

The TransactionRite application enables faster customer or dealer billing and ensures suppliers are paid the correct amount. It also provides matching of deliveries to BOLs and invoices and eliminates sorting and stapling of paper documents. Once transactions are approved, tailored interfaces pass filtered information to accounting systems for reconciliation.

### Overview
- Process financial data faster and with greater accuracy.
- Automatic capture from various sources including supplier websites via integration with CaptureRite.
- Translations in electronic formats eliminates hand keying data or struggling through hard-to-read documents.
- Auto-matching with exception reporting flags potential problems so they can be investigated further.
- Broadcast transactional data – such as credit card transactions – to designated customers and partners.
- Export and publish data to dealers or back office accounting system with ease.

![Summary view of transactions with filtering and one-click drill down to detail.](image)

![Automatic cross-referencing and translation for auto-linkage of documents (e.g., delivery to BOL to invoice).](image)
Invoice Writer

The Axxis Fuel Supply Chain Management system automatically captures, calculates and manages pricing. It also captures and manages critical transactional data such as eBOLs and Deliveries. Through these automated processes, the Axxis software is gathering and archiving the pertinent information that you need to invoice your customers or dealers in our Energy Supply Chain Database including:

- Customer name and address
- Products and quantity lifted
- Quoted price with transparent or suppressed margin details
- Freight and taxes
- Application of credit memos and partial credits,
- Other invoice related information

The purpose of the Invoice Writer to Private Markets Order Management and TransactionRite module is to accelerate the order-to-invoice-to-collection cycle. Axxis can help you to automate the billing process by issuing an invoice to your customer or dealer as close to delivery as possible.

The Axxis Invoice Writer assembles the data and prepares flexible formatted fuel, freight, or non-fuel invoices and includes many options for automatic delivery to your customers via fax, email, hardcopy or web. It also provides an A/R export of the invoice information to your back office A/R system for aging and collections processing.

Overview

- Assembles invoicing data from the Axxis Energy Supply Chain database.
- Provides invoice templates for tailored invoice formatting.
- Allows for editing and updating of invoice data before publishing.
- Auto-delivers invoice to customers via many methods including email, fax or web.
- Provides a tailored A/R export to your back office system for A/R aging and collections.

Flexible customer invoice template with preview mode prior to publishing.

Summary and detail view of customer invoices with filtering and one-click drill down to detail.
Allocation Management

The Axxis Allocation Management module is integrated with CaptureRite to automate the capture, normalization and translation of Allocations from supplier websites. Once the data is assembled in the database, you can adjust the allocation amount, type, period and supplier GPO to reflect any necessary changes.

In addition, through integration with TransactionRite, the system allows you to capture supplier BOLs to validate the supplier reported allocation amount against real-time lifting information for a more up-to-date view of your fuel allocations.

The Allocation Management module also provides a series of flexible reports that provide high level and detailed views of both current and historical allocation information.

Overview

- Automated capture of allocation volumes from supplier websites.
- Captured allocations are normalized and stored in an Axxis transactional data warehouse for review, edit and analysis.
- Facility to enter allocation parameters (min., max., GPO) for suppliers that do not provide allocation information electronically.
- Maintenance and inquiry of allocations by supplier/terminal/product.
- Flexible setup of allocation types and periods.
- Auto-matching of supplier reported allocation volumes with real-time lift information captured from supplier BOLs.
- Auto calculation of projected liftings based on nominated volumes, time of day and other factors.
- Interface template library for passing allocation information to back office systems (e.g. TMW and others) or full integration options with Axxis API.

![Auto load and edit of allocation rules, volumes and GPOs.](image1)

![Dashboard integration with TransactionRite provides real-time view of allocations.](image2)
Private Markets
WEB PORTAL

Private Markets Web Portal provides petroleum suppliers, resellers and marketers with a sales tool that makes it easy to do business. It offers a fully configurable environment so that each user has real-time visibility of their specifically tailored and filtered current and historical data set.

The Private Markets Web Portal gives users the ability to post alerts, price quotes, orders, deliveries, invoices, credit card memos and other pertinent data for their customers in a secure environment. Customers can also be setup to place orders directly through the portal and monitor real-time status changes as orders flow through the approval and fulfillment process.

Overview
• Secured customer portals for viewing of both current day and 180+ day historical data including price quotes, order and order status, invoices and EFTs, credit card memos, BOLs and deliveries, MMPs, MSDS and other site related documents, and current inventory and historical reports.
• Alert and announcement broadcasting with notification control by select customers, customer groups, or all customers.
• Plug-ins for posting of customer invoices and other transactional data from accounting systems.
• Can include news and oil industry commentary from OPIS.
• Can be integrated with an existing site or hosted by Axxis.

Historical information view with date filtering for easy self-service research.

Each user can view and print their own authorized detail pricing and transactional data.
“Pilot has used Axxis software for over a decade. To stick with a software product for that amount of time, given all the changes that have occurred in the petroleum industry, demonstrates a product that has been continually refined, enhanced, and above all... WORKS!”

- **David Dobbins**, Director, Supply & Distribution Pilot Travel Centers, LLC

“The information provided to us by the Axxis software program is essential to our company in doing business and competing in the marketplace today.”

- **Mike Martin**, Operations Manager, Fuel & Lubricant Sales, R.V. Jensen, Inc.

“You software enabled us to increase our customer quoting exponentially due to the simplicity and efficiency of the system.”

- **Misty Sexton**, Vice President of Sales and Marketing, Space Petroleum Company, Inc.