

Municipalities

OPIS shows how to simplify and optimize fuel buying.

Challenges

- Budgetary limits often constrain fuel purchasing
- Reliance on fuel agreements to ensure supply
- Buyers with uncertain knowledge of the market and fuel contract negotiation

Goals

- Centralize fuel procurement among various factions within a bureaucracy
- Leverage annual gallons into a better fuel deal
- Improve buying strategies to hedge against price volatility

OPIS Solutions

Validated fuel price benchmarks for use in RFPs and contracts

Price reports across market segments and formats for trend tracking and analysis

Educational programs – both in-person and online – for best practices in fuel buying

Clients Include

- City of San Francisco
- City of Houston
- Southern California Edison
- City of Cleveland
- City of Philadelphia