NGL+ Petchem Companies

OPIS tracks a complex market with industry-standard pricing, breaking news and forward market analysis.

Challenges

- Price analysis can be complex, with market trends driven by conflicting factors and seasonal fluctuations.
- The market is divided into multiple segments, often grappling with separate regulations and varying levels of trade transparency.
- Accurate price discovery is the key to profitability for near-term transactions and deals for future supply.
- Players often need to juggle multiple contracts and time-consuming negotiations.

OPIS Solutions

As the accepted benchmark, almost every NGL gallon that trades in the U.S. transacts on OPIS pricing, utilizing a full-day methodology.

- PetroChem Wire provides price clarity to the entire market – from upstream processes to downstream plastics – with true transactional spot assessments.
- Daily aggregates and averages of NGLs, olefins and polymers streamline supply chain price management and provide greater trade efficiency.
- Daily spot and wholesale propane price reports let you compare data against supplier contracts.
- Real-time tickers show active trading worldwide for optimal import/export of products.
- Industry-leading events provide one-stop venues for efficient networking and meetings.

Goals

- **NGL Producers:** sell high and maximize the margin between natural gas price and NGL price (“frac” spread)
- **Petrochemical Producers:** buy low and minimize feedstock cost
- **Propane Wholesalers:** achieve best-buy price for supply, but not over-buy
- **NGL & Petchem Industry:** Maximize the reach of negotiations without taxing company travel budgets.

Clients Include

- AmeriGas
- BP
- Heinz Kraft
- Dow Chemical Company
- ExxonMobil Chemical
- Braskem

“The OPIS LP Report provides us with our daily basis averages that we use to price customers and check our supplier costs, all of which are based off of one of the many supply points offered on the report.”

– Arthur Ravo, Vice President – Supply Chain, Paraco Gas