

# Refiners + Suppliers

OPIS provides a comprehensive, accurate and cost-efficient view of fuel buying and selling.

## Challenges



- Prospering during market volatility
- Finding organic growth and M&A opportunities
- Missing changes in the fuel slate as mandates evolve
- Learning best practices for fuel transactions

## Goals



- Sell high, buy low and capitalize on crack spreads
- Anticipate price trends and fuel-spec changes
- Pinpoint domestic and international sales opportunities
- Create formula-based pricing for rack customers
- Measure fair market activity to track mark-to-market performance

### **OPIS Solutions**

Unmatched benchmark pricing for North American LPG, RINs, ethanol and U.S. West Coast refined products pricing

**OPIS Newsletter:** weekly analysis of crude, refined products, NGLs and renewables markets with a focus on critical purchase decisions

**OPIS Spot Tickers:** minute-by-minute evaluations of spot refined products as they trade in key markets

**OPIS Intraday News Alerts:** breaking news on refined product developments delivered to desktop or mobile ahead of wire services

### Clients Include

- BP

Tesoro

- ExxonMobil

- Truman Arnold

Conoco Phillips

TransMontaigne

- Shell

- Chevron

"OPIS strives to understand the fundamental factors influencing price movements beyond simple reporting of numbers."

- Mark Anderle, TAC Energy



