OPIS provides a full array of fuel price discovery – spot, rack & retail – for contract transparency and competitive comparisons.

**Challenges**

- Pricing product correctly at the terminal
- Managing inventory risk when prices go up or down
- Competing against “index” or “formula” prices that are often below prevailing rack levels

**Goals**

- Time fuel purchases to maximize profits during market volatility
- Create fuel contracts for customers and estimate the field in competitive markets
- Weigh the right pricing structure for truck and trailer deliveries and determine the value of RFPs

**OPIS Solutions**

The definitive North American benchmark for rack pricing

Rack price reports for all markets at various timings and in customizable formats

Price history in hundreds of wholesale markets to determine the value of RFPs or “formula” pricing

**OPIS Spot Ticker:** Minute-by-minute spot price assessments providing the insight to dispatch, delay or cancel truck loads

Retail fuel, data, both real-time and historical

**Clients Include**

- S.C. Fuels
- Mansfield Energy Corp.
- Petroleum Traders
- R.E. Powell

“Every energy distributor has unique needs and challenges not suitable for a ‘one-size fits all’ solution. OPIS listened to the customizations we needed and made them happen. We are now much more efficient and accurate.”

– Steve Heck, Controller, Hightowers Petroleum Co.