Pricing and news across the entire fuel supply chain

Spot Pricing

Real-time spot market coverage powered by customer-focused innovation

OPIS is a trusted single source for spot market coverage around the world. We offer a wide range of electronic delivery formats and timing methods to meet customer needs. Our global growth comes from listening to the market.

Instead of dictating how the market should trade, OPIS prides itself on listening to what the market wants. Since 1981, our spot methodology, product innovation and customer service have been based on feedback from refiners, traders, wholesalers and end-users.

**Flexibility and innovative tools**
Pick your delivery and timing method, from real-time mobile apps to web-based tools to daily email services. Want a customized historical report? We can do that. Our tickers give you minute-by-minute evaluations of spot refined products. Follow gasoline, diesel and LPG global shipments via our expert market commentary.

**Undisputed leadership**
OPIS is the undisputed spot benchmark for U.S. West Coast gasoline, diesel and jet fuel; U.S. propane and other NGLs; and global feedstocks such as VGO and naphtha. In Europe and Asia, we also provide transparency into the pricing and transportation of gasoline, diesel, jet fuel and LPG.

**More visibility, all day**
Why settle for data based only on a 30-minute window? OPIS tracks U.S. spot prices over a full day’s activity and bases market calls around confirmed deals or informed assessments discovered by our experienced spot editors, who are available to answer questions.
Predict rack price moves. Make more per gallon. Identify arbitrage opportunities. Use our Deal Log to see confirmed deals as they happen. Translate spot price quotes into rack values with our Rack Deal Evaluator.

Another innovation: affordability
We charge a fraction of what others do while delivering consistent quality and reliability. All of our data feeds are customizable – you pay only for the information you need. Different price structures are available for different functions within your organization. Making the switch to OPIS spot is simple. We’re compatible with a wide range of platforms.

IOSCO compliance: an unbroken record
OPIS has an unbroken record of successful third-party audits certifying our adherence to IOSCO (International Organization of Securities Commissions) principles of transparency and objectivity. Our methodology is the most robust in the industry.
OPIS Racks are the industry gold standard, the most widely accepted U.S. pricing benchmark for supply contracts and competitive positioning. We publish more than 30,000 real-time prices every day from over 1,500 terminals in nearly 400 markets, accessible on any device (including mobile). Armed with up-to-the-minute pricing data and big-picture insight, fuel buyers and sellers are able to turn volatility into profit opportunity.

Make smarter fuel buying and selling decisions
OPIS pioneered rack price discovery over 30 years ago and now maintains the world’s most comprehensive database of U.S. petroleum prices. Get prices delivered when and how you need them – reports are available at multiple times throughout the day and in a variety of customizable formats.

Use OPIS rack prices to improve your fuel purchasing. Negotiate better contracts using an industry-standard OPIS benchmark and verify that the price you are being charged is correct. Analyze price trends, track suppliers in your area and easily reconcile invoices. Plus, monitor price changes in real time so you can see where the market is heading and quickly react to price moves.

OPIS Racks are the definitive benchmark the industry counts on for independent, unbiased data backed by world-class customer service. Billions of gallons of gasoline and diesel are sold in the U.S. based on an OPIS price.
Only OPIS delivers rack, spot and retail pricing and news in real time, for total transparency from the refinery to the pump.

Available exclusively in OPIS Racks
Get the highly benchmarked OPIS Average, OPIS Low and OPIS High along with branded, unbranded and contract averages, lows and highs. We also calculate the Low 2 and Low 3 for our customers.

See supplier-specific terms, out-of-product designations, and select from gross or net and standard or terminal formats. Plus, integrate spot and retail prices with the OPIS Spot Replacement Index and OPIS Smart Rack.

OPIS benchmark rack prices are critical so buyers and sellers can index their purchases to an unbiased, third-party price at a fixed point in time.

It’s everything you need for complete price transparency.
Retail Fuel Data

The real-time and historical intelligence you need to compete, react, optimize and strategize

OPIS is the leading provider of retail fuel prices worldwide. We monitor over 3.5 million gasoline and diesel prices in real time for nearly 140,000 outlets in North America and over 250,000 stations in 38 countries across Europe, South America, Japan, Mexico and Australia.

Whether you’re looking for a file of station prices throughout the day, rolled-up averages, or historical data for trend analysis, OPIS has the information you need. Our database includes all key players, from major brands to regional independents to convenience store chains, as well as supermarkets and big-box stores.

**Superior quality assurance**
OPIS retail data is the most accurate and timely available, thanks to the dedication of our quality assurance team. We update our station list daily. Every price must pass a benchmark test and a rigorous QC process before being added to our database.

**Interactive pricing and margin tools**
Innovative web-based solutions – PricePro and AnalyticsPro – offer retailers, oil companies and investors a unique look at individual station performance.

PricePro allows users to access real-time competitor fuel prices and margins throughout the day, set rules for monitoring how stations are priced against competitors, react instantly from alerts that tell when rules are violated and compare competitor historical prices.

AnalyticsPro examines trends to help determine how competitors price fuel and how the local market reacts to these price moves.
Customers rely on OPIS for quick access to retail pricing information so they can make informed decisions about pricing strategies, mergers/acquisitions and market analysis.

Market share
OPIS tracks market share, showing which brands are selling the most gallons by geography. Discover the average price differential for a given brand versus competitors – a must-have to see how price affects volume sold.

Volumes
Exclusive demand intelligence tells you exactly where you stand by comparing station volume performance at the state, regional and national levels. OPIS is the only source that produces a benchmark for retail station volumes.

Who uses OPIS retail data
Every supply chain player counts on the OPIS retail database, from oil companies to lenders and analysts to retailers. Beyond our core oil company base, a wide range of users integrate OPIS prices into their systems: AAA, Google Maps, MapQuest, auto makers like Toyota, Audi, and Mercedes, government agencies, fleets and more.
Renewables Pricing

Complete pricing intelligence and innovative reports that bring clarity to a complex and fast-paced market.

Over a decade ago, before the term “RINs” even existed, OPIS brought much-needed visibility into the otherwise opaque ethanol and biodiesel markets. Today our pricing assessments and real-time news are essential tools for navigating political and regulatory uncertainty.

A wide range of products, formats and reports
Choose how and when you want prices delivered. We offer a variety of formats and reports, with complete pricing intelligence through daily rack reports and spot assessments, custom historical reports for renewables and RINs, pricing for feedstock components, and an innovative report with all carbon compliance costs in one place. Real-time news alerts bring you timely and exclusive news stories.

Leading the way into an uncertain future
Politics and renewables go hand in hand. Environmental policy and regulatory changes carry with them the potential for massive fines and major business risks.

Our trusted renewables coverage gives obligated parties, biofuels producers, suppliers and jobbers the necessary intelligence to adjust compliance strategy and recognize lucrative new opportunities.

OPIS editors have guided customers through it all – from the boom and bust of biodiesel start-ups, the high cost of fraudulent RINs and the rise of RINsanity, to the advent of state cap-and-trade. We will continue to be your trusted authority as the unpredictable future unfolds.
LPG/NGL Pricing

The unmatched industry standard for U.S. benchmark LPG pricing, with robust real-time coverage in U.S., European and Asian markets.

Make better purchases, sales, hedges, imports/exports and arbitrage decisions with OPIS pricing assessments, reports and real-time tools. OPIS is the unmatched industry standard for U.S. benchmark LPG pricing. Our coverage is accurate and impartial, with global LPG prices hinging on every movement in the vital Mont Belvieu spot hub.

Speaking the language
OPIS knows that the market moves at its own unrelenting pace and speaks its own language. So, we’ve created real-time tickers for North American Propane and Global LPG to give you a customized view of the market as it’s trading right now. Know all-day values for worldwide spot propane, butane and ethane. Perform conversions with a single click.

See the whole picture
OPIS provides insightful news and analysis, full-day spot pricing, and extensive forward market discovery for ethane, propane, butane and natural gasoline throughout North America.

In Europe and Asia, OPIS editors track news and pricing, with a focus on international cargo movements and global arb trends. We see the whole picture and help you put it together.

When major utilities, petrochemical companies, rails and fleets, natural gas producers, gas processors, refiners and other stakeholders need accurate, reliable LPG pricing and analysis, OPIS is the only PRA they trust.
If your fuel operations are running manually when they could be automated, you’re wasting time, chasing errors and losing margins. With separate departments and manual data entry, it’s difficult to capture and compare prices, check availability and adjust course fast enough to keep up with the changing markets.

Axxis Software gives you the automation advantage so you can save time, reduce costly errors and improve margins.

**Best buy and smart dispatch**
Find the best fuel source, including contract pricing and delivered costs, without any guesswork. No more pulling data from multiple websites, emails and faxes.

Get real-time pricing all day long from multiple suppliers, then instantly compare and archive normalized data.

Dispatch and source loads in real time for optimized margin management. Keep track of inventory and never let a tank run dry. Check allocations and manage contracts. Communicate instantly with drivers and carriers as plans change no matter where they are, using mobile technology.

**Integration and analytics**
Axxis easily integrates with accounting and back-office systems. Use our Business Intelligence tool to combine Axxis with enterprise data to track performance, learn from history and identify new opportunities.
Hundreds of retailers, wholesalers and jobbers use Axxis Software daily to make quick adjustments to market changes, seize opportunities to maximize margins and increase customer satisfaction.

**Wholesalers: fueling growth**

Automate price quotation and notification so you can quote more customers and prospects faster – with less paper and fewer people.

Grow your customer base, total gallons and net profits with customer-specific pricing and quoting. Invoice as soon as gallons are delivered so you can get paid faster. Create custom web portals to communicate with dealers and customers 24/7 while reducing customer support costs.

**The choice for major retailers**

Major nationwide big-box chains and fuel retailers have transformed their fuel supply chain management with Axxis, connecting every department quickly and seamlessly. No more manual spreadsheets. No more silos.

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**MODULAR AND INTEGRATED**

The Axxis approach begins with a review of your existing business processes to ensure a tailored fit. Axxis software plugs into your existing systems and automates your processes so you can run your business faster and more efficiently. It’s both scalable and modular – so no matter the size of your business, you can automate only the processes you need to. Axxis provides the right information at the right time, when you need it most.
A single interactive source for natural gas fundamentals and expert analysis

Visualize gas flow, supply and demand data on interactive online maps. Get insights from the most seasoned natural gas and NGL analysts in the business. Make better calls faster, with our advanced technology and market intelligence.

Are you accustomed to combing through spreadsheets, static PDFs and stale data from different sources to compile supply and demand scenarios? Have you ever gained access to analysts only to find them too inexperienced to add value? It’s time to take a serious look at PointLogic Energy.

A source as dynamic as the market
The natural gas market moves fast, so PointLogic has designed an intelligence fundamentals resource that enables you to move faster. Everything about us is dynamic, from the timeliness of our data to our clickable maps with the latest flow data to the accessibility of the industry’s most experienced analysts.

Where the best analysts are
Why is it that the analysts at PointLogic are so well-rounded and experienced? We attract the best, because PointLogic is recognized as the cutting-edge solution for the future, the place to be. You have direct access to all of our analysts to give you thought-leading insights into the forces driving changes and trends. You don’t just get the numbers from us, you get what they mean – both from our analysts and from our regional and national reports.
Our interactive visual interface with access to top analysts gives traders, utilities, wholesalers and transporters faster, more actionable intelligence.

**Timely data, visualized**

Drill down from the big picture of regional and sector supply, demand and flows to the meter locations that are driving market changes. We estimate throughputs for every pipeline at every state border, along with regional demand by sector and supply at more than 90 plays in North America. Click on a meter point for current and historical detail. Create watchlists and get alerts based on pre-set changes. Export filtered data to your own spreadsheets.

**Integrated and affordable**

From pipeline notices, capacity contracts and projects to NGL and oil supply estimates, PointLogic brings together everything you need to monitor the markets in one integrated online service. What’s surprising is that our advanced solution is also the most economical. At the enterprise level, we often cost 50% or 60% less than our competitors. We don’t charge you by the seat. You get better intelligence and better service.

**PRODUCTS**

**Pipeline Module**
Dynamic flow data for every interstate pipeline with point type filters and time period summaries. Proprietary news content. Notice Service and Custom Alerting. Index of Customers. Pipeline Projects and much more.

**Supply Module**
Natural gas wellhead and dry estimates at a daily, weekly and monthly level – months before EIA estimates are available.

**Storage Module**
Modeled daily inventories by EIA region with drill downs into net storage flows by storage facility.

**Market Module**
Daily supply and demand fundamentals. Natural gas price survey and bid week prices.

**NGL Module**
Gas processing plant volumes and natural gas liquid volumes by refining district and purity product.

**National and Regional Newsletters**
With events in the Americas and Europe, numerous opportunities exist to join your counterparts and colleagues at a program specific to your business.

**Expand your knowledge base**
From the NGL Summit, acclaimed as the largest business development vehicle for the North American marketplace, to our renowned Winning Fuel Buying Strategies, OPIS gatherings educate, inform, train and provide attendees with the information and hard data needed to thrive in today’s complex and ever-evolving marketplace.

Carefully selected experts address top-of-mind industry topics. Attendees receive relevant, actionable information they can apply immediately to improve operational efficiency and increase market share, profitability and brand awareness.

**Develop your team**
Bring new staff up to speed in a fraction of the time, whether in refined products, futures or buying/selling fuel. OPIS fills the training gap with educational programs, including eLearning and in-person classes. Save untold hours and expense training personnel new to the industry or reinforce an existing knowledge base.

Covering the latest in regulatory, legislative and technological developments, OPIS conferences, events and training provide education, networking and business development opportunities for downstream professionals at each point in the spectrum.
OPIS Conferences/Events
- Europe LPG Summit
- Fuel Importation Strategies
- Importing Physical Fuel
- LCFS + Carbon Markets Workshop
- Mexico-U.S. LPG Congress
- Natural Gas Next
- New York Harbor Supply & Distribution Gala
- NGL Fundamentals
- NGL Summit
- PADD 5 – Transportation and Supply Opportunities
- Petroleum C-Store M&A Fundamentals
- RFS2, RINs & Biodiesel
- The Transportation and Supply Summit
- U.S.-Mexico Petroleum Summit
- Winning Fuel Buying Strategies

Online Training
- Basics of Fuel Buying
- Basics of Fuel Buying (En Español)
- NGL Supply & Market Basics

OPIS events provide valuable content and enjoyable networking opportunities for a broad cross section of the energy industry: wholesalers, retailers, traders, refiners & suppliers, fleets, municipalities, terminals & pipelines, and more.

Build your brand
OPIS offers a variety of sponsorship opportunities to align your brand with our premier events.

Each opportunity maximizes engagement and attendee interaction while providing a host of carefully crafted benefits before, during and after the event – all designed to build your brand message among our audience of decision-makers.

Ranging from a single underwriting sponsorship, ensuring exclusivity and maximum brand placement, to a literature display in a key area where attendees gather, multiple options are available to fit every level of marketing investment.
A Customer Service Culture

Flexibility, innovation, access to experts and a company-wide focus on our customers

All of us at OPIS consider ourselves to be in customer service, no matter our expertise, from our CEO to our IT team to our editorial staff. Our commitment to world-class customer service goes back more than 30 years, when we pioneered rack price delivery and followed up with the first localized pricing product for fuel retailers.

**Flexibility: We’ll do it your way**
The quality of our technology, people and delivery systems enables us to be flexible. Instead of forcing you to do things our way, we adapt to what you tell us you need. How would you like to receive your data? On what platform? Need custom coding or a custom feed? No problem.

**Customer-focused innovation**
We continue to leverage technology to create new products that add value for our customers along the entire petroleum supply chain. We’ve developed software that automates manual functions, a real-time spot ticker that gives wholesalers a way to make more money per gallon and a solution for pricing carbon credits in California, just to name a few. We listen to the market and respond with relevant solutions.

**Seasoned experts on call**
The OPIS team of more than 30 editors who publish our pricing data, news, reports and insights are the most experienced in the business, with 200+ years of combined experience. And you have full access to them. Want to know the reasons behind a price change? Our support staff will connect you immediately to the right editor who can explain it.
What our customers say

“In today’s volatile price environment, OPIS provides real-time information which is both meaningful and actionable for our day-to-day supply decisions. We rely on OPIS to provide accurate and timely indications from rack sellers in each one of our local markets.”

Brian Schaller, Senior Director, Petroleum Supply & Trading, Wawa, Inc.

“We rely on OPIS to give us quick access to retail pricing information for our competitors across the country. It provides us a benchmark to establish our daily pump prices at our cardlocks. It’s considered a valuable tool to ensure our pricing remains competitive.”


“OPIS spot market coverage has a consistency that is necessary for those in the trading community. Their methodology is sound, and having used their prices for years, I can tell you they consistently reflect market values. OPIS also does not dictate to the market how they should trade, it instead listens to the marketplace in regards to how the market should be covered.”

Andy Hausig, President, Petro-Diamond, Inc.
Solutions for every type of customer

**Refiners & Suppliers**

**Goals:**
- Sell high, buy low. Capitalize on crack spreads.
- Anticipate price trends and fuel spec changes.
- Create formula-based pricing for rack customers.
- Pinpoint global sales opportunities.

**OPIS solutions:**
- The definitive U.S. benchmark for rack pricing. Rack price reports for all markets in customizable formats.
- All-day spot price assessments. Price history in hundreds of wholesale markets.
- Retail fuel data, real-time and historical.

**Wholesalers & Jobbers**

**Goals:**
- Time fuel purchases to maximize profits.
- Create fuel contracts for customers.
- Estimate the value of RFPs. Determine the right pricing for truck and trailer deliveries.

**OPIS solutions:**
- Full-day spot pricing for U.S. LPG and refined products sales.
- News and analysis of crude, refined, NGL and renewable fuel.
- Minute-by-minute evaluations of spot refined products.

**Retailers**

**Goals:**
- Attract more customers and sell more fuel.
- Reduce costs and maintain margins.
- React quickly to competitor price changes.

**OPIS solutions:**
- The most timely, complete and flexible delivery of retail fuel prices and data.
- Real-time price changes in your market area, available on any device.
- Web-based tools and analytics to optimize pricing strategy and margins.

**Transportation: Fleets & Airlines**

**Goals:**
- Obtain the best fuel price. Respond quickly to price changes.
- Negotiate better contracts. Identify the best sources of supply.
- Understand fuel pricing trends – the what and why – to plan bulk buying.

**OPIS solutions:**
- Standardized benchmarks for gasoline, diesel, jet fuel and biofuels.
- Pricing coverage of the entire fuel supply chain: spot, wholesale rack and retail.
- Automation software to manage processes from sourcing and best buy to dispatch.
**Traders**

**Goals:**
- Track arbitrage opportunities, infrastructure news and global price trends.
- Anticipate price trends and fuel-spec changes.

**OPIS solutions:**
- Undisputed spot price benchmark for U.S. West Coast gasoline, diesel and jet fuel, plus U.S. NGLs, RINs and ethanol.
- Real-time evaluations of spot refined products as they trade worldwide.

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**NGL & Petchem Companies**

**Goals:**
- Producers: sell high and maximize “frac” spread.
- Petrochemical producers: buy low and minimize feedstock cost.
- Wholesalers: achieve best-buy price for supply but not overbuy.

**OPIS solutions:**
- Accepted U.S. benchmark and methodology for NGL price discovery.
- Full-day NGL pricing assessments for key trading hubs.
- Daily aggregates and averages of NGL forwards prices from multiple sources.

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**Pipelines & Terminals**

**Goals:**
- Determine a cost basis for product transactions such as trans mix.
- Provide customers with a price benchmark when reselling at the rack.
- Reduce accounting and personnel costs related to purchasing reconciliation.

**OPIS solutions:**
- The trusted U.S. benchmark for rack pricing. Industry-standard index for U.S. West Coast spot prices.
- Rack price reports and news for all markets.
- Custom feeds of rack prices integrated with back-office systems.

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**Municipalities**

**Goals:**
- Centralize fuel procurement. Simplify fuel buying.
- Ensure supply at the best price.
- Leverage annual gallons purchased into better deals.
- Improve buying strategies to hedge against increasing price volatility.

**OPIS solutions:**
- Validated fuel price benchmarks to use in RFPs and contracts.
- Price reports across market segments for trend tracking and analysis.
- Educational programs both in-person and online for best practices in fuel buying.

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**Financial Institutions**

**Goals:**
- Anticipate company earnings before quarterly calls.
- Manage spot positions held in the market by commodities desk.

**OPIS solutions:**
- Benchmark rack data and retail margin data for portfolio asset management.
- North American LPG spot data and U.S. refined products data.
- Refined products, alternative fuels and LPG newsfeeds.