



part of OPIS by IHS Markit



# AUTOMATE AND ACCELERATE YOUR ENTIRE FUEL SUPPLY CHAIN MANAGEMENT PROCESS

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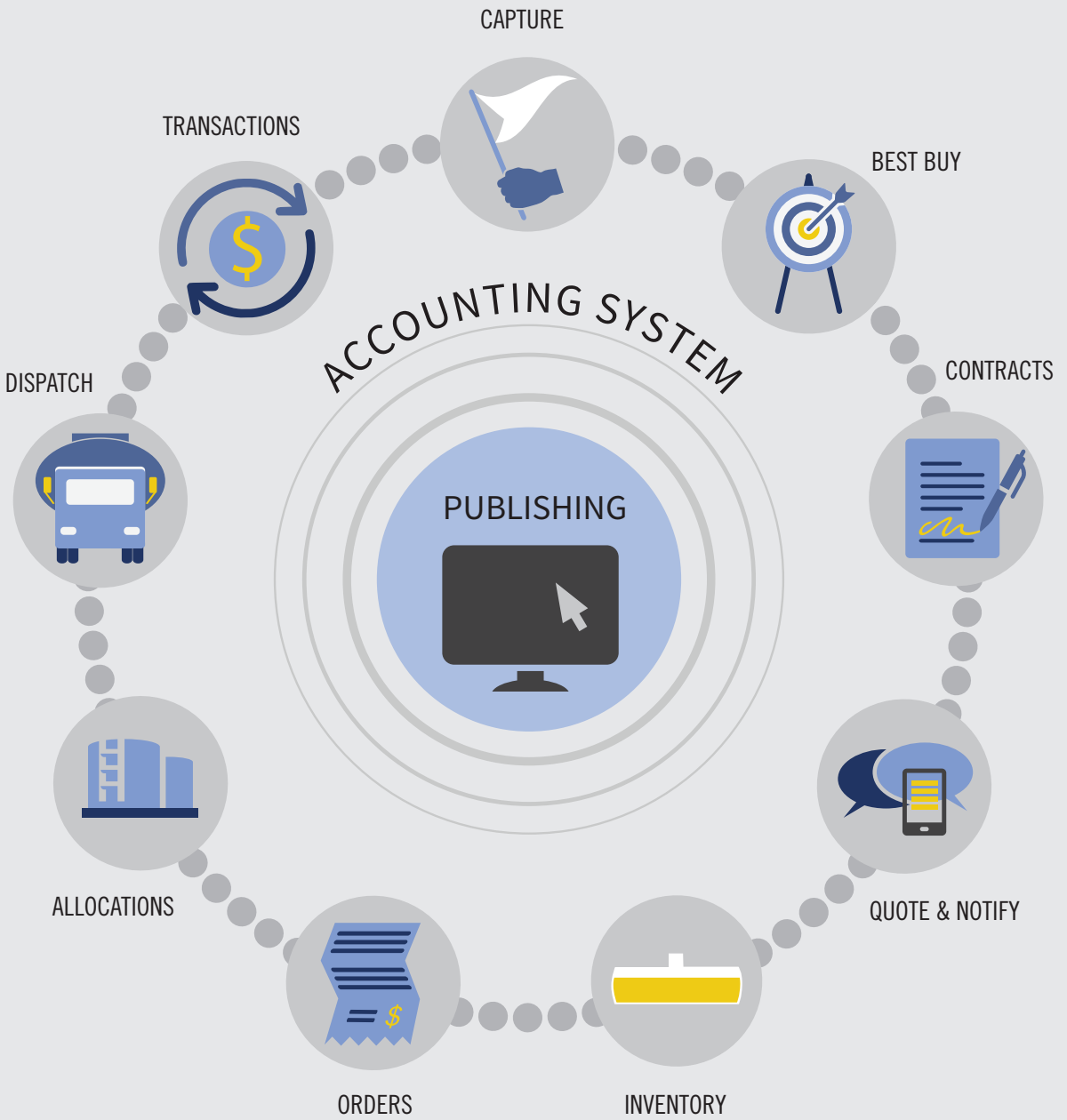
Adjust to market changes in real time, maximize margins, save time and increase customer satisfaction with Axxis fuel management software.



# THE AXXIS AUTOMATION ADVANTAGE

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Source, buy, sell, dispatch, reconcile and bill more efficiently. Catch mid-day price changes, deliver more quotes faster, and accurately match and process BOLs, deliveries and Invoices with less paper and fewer people. React to changes faster. Reduce costly mistakes. Save time, money and make better decisions.



# An end-to-end system that maximizes efficiency and transforms market volatility into opportunity

If your fuel operations are running manually when they could be automated, you're most likely wasting valuable time, chasing errors, and losing margins. It's too difficult to capture and compare prices, check product availability and adjust course fast enough to keep up with the changing markets. With Axxis software, you'll have the right information at the right time, when you need it the most. Axxis gives you a competitive advantage whether you're a retailer, wholesaler or supplier.

## Capture



**GOALS:** Automate capture and collection, transactions and allocations of prices in real time from all suppliers without manual effort. Make accurate comparisons fast.

**AXXIS SOLUTIONS:** Data from all your suppliers and sources are captured automatically and accurately in real time based on your schedule. Data in different formats is standardized and normalized for instant apples-to-apples comparisons, including freight. No more pulling data manually from multiple websites, emails and faxes.

## Best Buy



**GOALS:** Get the Best Buy price based on pricing at each source and location. Respond quickly to changes, increase margins, eliminate costly errors.

**AXXIS SOLUTIONS:** Identifies the best fuel source without guesswork, based on real-time price changes incorporating contract pricing, rack pricing and laid-in delivered cost, for a true Best Buy price. Automates complex calculations. Eliminates inaccuracies of manual data entry. Enables instant response to market price changes, boosting margins even at time of pickup.

# Contracts



**GOALS:** *Automatically calculate benchmark-based, basket-based and other formula-based contract pricing for side by side comparison with rack prices.*

**AXXIS SOLUTIONS:** Automates complex contract pricing calculations and integrates them with rack pricing to maximize Best Buy sourcing with adjustable start/end dates. Tells you where you stand in a contract, and when to buy on- or off-contract.



# Quote & Notify



**GOALS:** *Process more quotes faster with less people and paper. Customize and send quotes easily. Increase satisfaction and grow your customer base.*

**AXXIS SOLUTIONS:** Automates accurate price quotation and notification so you can quote more customers and prospects faster with less paperwork and people. Customize the message, pricing and delivery method by customer or prospect, and send company specific messages via email, fax, mobile or post online. Grow your customer base, total gallons and net profits.

“ The information provided to us by Axxis software is essential to our company in doing business and competing in the marketplace today. ”

**Mike Martin**, Operations Manager,  
Fuel & Lubricant Sales, R.V. Jensen, Inc.

## Inventory

**GOALS:** *Maintain the right amount of fuel on hand given price/market conditions. Never let a tank run dry. Forecast inventory needs so you can be proactive.*

**AXXIS SOLUTIONS:** View real-time tank level visibility with forecasting across multiple sites and facilitate easy fuel ordering. Create site/tank level rules for run out alerts and optimum levels. Get total control - have the right amount of fuel on hand, all the time, without being at the mercy of your carriers or worrying about costly run outs.



## Orders

**GOALS:** *Streamline the process for placing, managing and recording fuel orders. Easily enter even the most complex orders into your system. Automate the order process for high volume sites.*

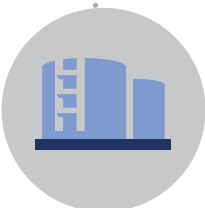
**AXXIS SOLUTIONS:** Streamline the fuel ordering-to-delivery process along with dispatch and invoicing. Easily enter, update and review customer orders from a variety of sources in real time on your dashboard or a secured web portal. Increase margins with instant adjustments to product and source point options.



## Allocations

**GOALS:** *Understand supply availability and commitments, even during supply disruptions.*

**AXXIS SOLUTIONS:** Get real-time visibility into fuel supplier volumes via flexible and easily configurable dashboards and reports. View both current and historical allocation information, and integrate with Axxis pricing for complete visibility into primary and alternative sourcing points. Understand contractual obligations and performance to maximize margins and minimize penalties.





## Dispatch

**GOALS:** *Dispatch and source loads in real time for optimized margin management. Communicate instantly with drivers. Accelerate billing.*

**AXXIS SOLUTIONS:** Automatically source loads for the best margin options on a site/tank level with real-time integration to the Best Buy engine. Instantly communicate common carrier instructions and dispatching tickets to internal drivers. Communicate instantly with drivers in-truck on mobile devices as plans change, including alternate sources, delivery instructions and load assignments. Delivered gallons are easily confirmed and sent in for expedited billing.



## Transactions

**GOALS:** *Faster and simpler reconciliation. Eliminate labor-intensive printing and matching of paperwork that takes many hours to complete, with risk of errors.*

**AXXIS SOLUTIONS:** Capture, process, match, reconcile and archive a variety of fuel transactional documents automatically and accurately in seconds, not hours, from start to finish. Automate matching of fuel quote, supplier BOL, supplier fuel invoice, and delivery BOL/ticket so you can issue an accurate invoice and deliver bills faster. Exceptions are highlighted for follow-up action. No more manual paperwork.



## Publishing Portal

**GOALS:** *Improve customer service at a lower cost for support. Maximize the web for online transactions, customer support and customer data management.*

**Axxis solutions:** Axxis customer portals enable communications with dealers and customers 24/7 while reducing customer support costs. Use Axxis web portals to share mobile price and inventory alerts, enable customers to place orders over the web, and provide online data like Credit Card memos invoices and EFTs, so you can serve your customers better using less resources.

# The Axxis advantage

## Did you know...?

- Axxis has been providing proven fuel supply chain management solutions since 1991.
- Our integrated system is modular. Pick the processes you want to improve first, and scale later. Axxis software, services and data solutions can easily plug into your existing technology.
- Axxis processes and verifies over 37,000 unique prices daily from wholesale rack terminals throughout North America. Daily subscriptions and historical reports are available in a wide array of delivery options.
- The Axxis Fuel Order Management and Dispatch (FOMD) system was the 2017 SIIA CODiE Award winner for Best Logistics & Supply Chain Solution.
- Axxis Document Management Services can translate images and handwritten documents into electronic transactions to eliminate manual entry.

## A B O U T O P I S

*Axxis is part of OPIS by IHS Markit. OPIS (Oil Price Information Service) provides benchmark pricing, real-time news and expert analysis across the entire fuel supply chain, including the spot, wholesale rack and retail markets. OPIS enables customers to buy and sell petroleum products with confidence and total transparency from the refinery to the pump.*



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