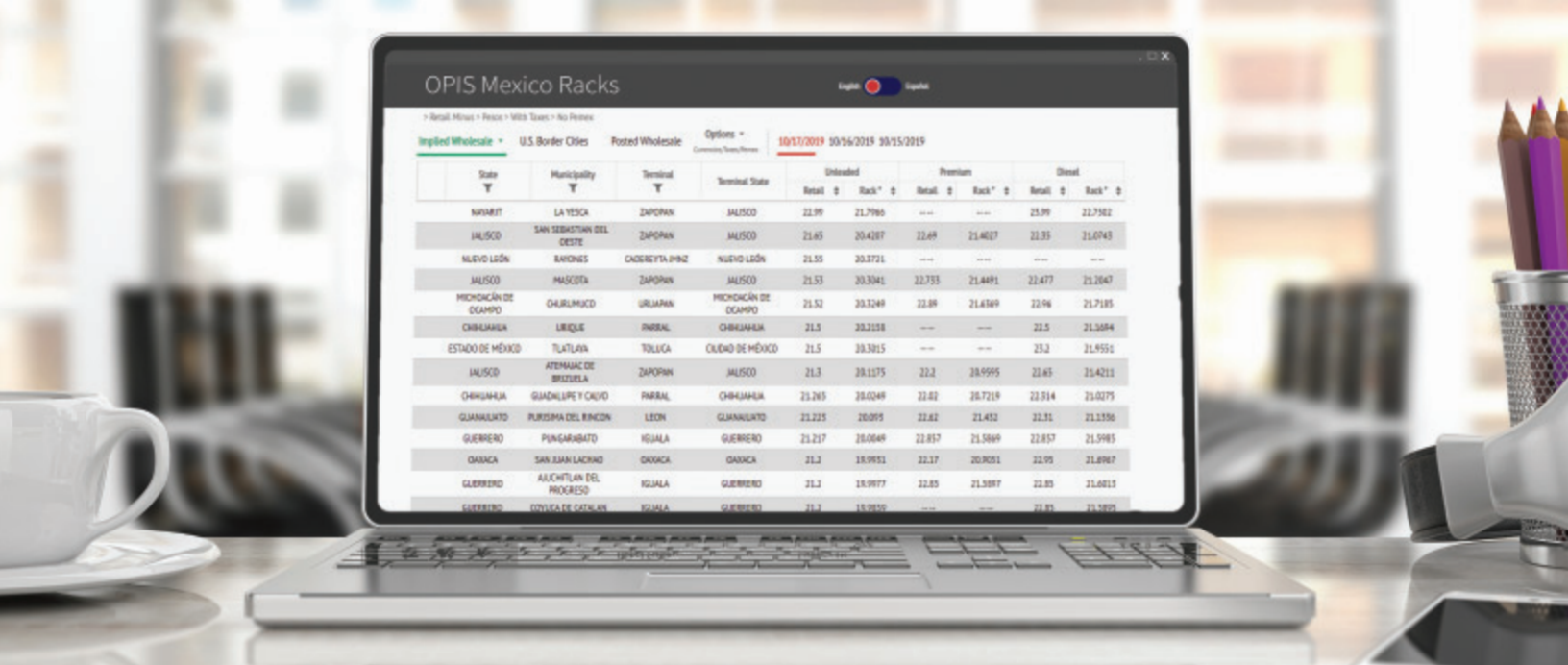


How to succeed in Mexico's fuel markets

Invest and trade across the border with confidence.





Price transparency and insights to capitalize on the cross-border fuel trade

Uncertainty is the common denominator in Mexico's evolving fuel market. Governmental policy changes reverberate across the supply chain. OPIS provides fuel buyers and sellers with the unbiased price discovery and analysis needed to make more profitable decisions during this unpredictable period.

OPIS Mexico Fuels Report

Price visibility, delivered every day

OPIS Mexico Fuels Report provides a comprehensive daily pricing index for the landed spot price of fuel shipping from the U.S. Gulf Coast and U.S. West Coast to Mexico. Discover the full value chain for imported fuel in Mexico.

Data sources for landed spot fuel in Mexico have been limited, opaque and often inaccurate. OPIS now delivers a reliable assessment of true cost build-up, including RVP and octane differences between Mexico-delivered fuel and the benchmark U.S. spot index.

- Make more informed buying decisions using our indexes for gasoline, diesel fuel, jet fuel and oxygenates, revealing the true build-up cost of cross-border fuel shipments.
- Discover daily price arbitrage between the U.S. Gulf Coast pipeline spot market and Pemex-posted wholesale prices. Know where the best buys are regionally.
- Use our new indexes for accurately pricing cargos and for valuing RVP and octane differences between U.S. and Mexico blends.
- Identify the most accurate price point for each import area when securing contracts.
- Receive a monthly analytical supplement providing visibility into fuel import, pricing dynamics, midstream projects and supply fundamentals.

OPIS Mexico Fuels Report
Daily Prices, News and Analysis for Mexico Fuels Markets

Daily Insights
Mexico Keeps Cutting its Fuel Subsidies as USGC Avg. Mogas Prices Decrease
Mexico reduced its fuel subsidies on regular gasoline for the six consecutive weeks, according to adjustments to the IZPS tax listed in the country's federal register Friday, 9/17.

Mexican Airports Expected to Report Rise in Passenger Rates for August
Airport passenger levels should rise 4% on a basis, which would exceed the 3.7% gain seen in year-to-date. Source: IATA, 9/17.

Landed Spot Daily Price Changes (US \$/GAL)

Waterborne Landed Spot Distillates Prices

Product	Grade	Unit	Price	Change	High	Low	Open	Close	Settle
USGC	USGC	USGC	180.35	181.40	181.40	0.00	7.20	7.25	7.20
USGC	LA	LA	179.35	179.35	179.35	0.00	0.50	0.50	0.50
USGC	USGC	USGC	180.25	181.40	181.40	0.00	7.20	7.25	7.20
USGC	LA	LA	179.35	179.35	179.35	0.00	0.50	0.50	0.50
USGC	PMW	PMW	180.25	180.75	180.525	0.00	0.35	0.37	0.35
USGC	PMW	PMW	179.35	179.35	179.35	0.00	0.50	0.50	0.50
USGC	LA	LA	180.25	180.75	180.525	0.00	0.35	0.37	0.35
USGC	LA	LA	179.35	179.35	179.35	0.00	0.50	0.50	0.50

OPIS Mexico Rack Prices

Added visibility into wholesale prices at terminals in Mexico, both implied and actual

OPIS provides wholesale pricing for 50+ Mexican terminals, calculating an implied price daily using both retail and spot values. We also confirm actual posted prices for suppliers at the wholesale level and show Pemex posted prices with bulk discounts.

- Use our unbiased pricing to negotiate profitable contracts and make critical import/export decisions.
- See what competitors are charging customers daily via posted wholesale prices.
- Sort and filter by state, municipality and terminal. See rack pricing for six U.S. border cities.
- Toggle between English/Spanish, Pesos/Liter and Dollars/Gallon.



OPIS Mexico News Coverage

Stay on top of breaking news and relevant analysis of Mexico's developing market

Rely on OPIS news reporters for the latest political, regulatory, branding, infrastructure and import/export developments in Mexico. OPIS investigative reports have been cited by leading Mexican lawmakers including President Andres Manuel Lopez Obrador. Get in-depth commentary and analysis on Mexican market trends via breaking news alerts, exclusive white papers, special reports, OPIS blog posts and more. Our team of experienced analysts brings you insight as market reforms transpire.

OPIS Fuel Inventory Ticket Price Snapshot

Gain clarity into Mexican fuel ticket pricing and sales opportunities

As Mexico's fuel market matures and becomes more sophisticated, marketers and distributors seek to comply with the country's Public Policy for Minimum Storage of Petroleum Products. Obligated parties who have no storage capacity in Mexico or are short in their strategic stock requirement can buy inventory tickets to access excess inventories held by third parties.

OPIS shines a light on this obscure cornerstone of the Mexican market with the first and only independent price assessment of fuel inventory tickets. The OPIS Mexico Fuel Report's Inventory Ticket Price Snapshot enables trust and understanding of the inventory policy throughout the supply chain.

- Determine if your tickets are priced competitively against a fair market price assessment.
- Generate long-term ticket sales by benchmarking OPIS prices to your contracts.
- Improve communication on the compliance cost of strategic inventories through a third-party assessment.
- Adopt a fair ticket price that is competitive based in a methodology developed by OPIS using feedback and consensus from market participants.

Pemex Regional Storage Fees (USD/BBL Month)



Mexico Fuels Report

Fuel Inventory Ticket Monthly Price Snapshot
APRIL 2022

Implied Private Fuel Inventory Ticket Prices

PRODUCT	USD/BBL MONTH				MXNe/L DAY			
	LOW	HIGH	MEAN	±%	LOW	HIGH	MEAN	±%
NORTH								
No private storage fuel terminal operating in this region								
NORTHEAST								
Reg 87	2.37	5.46	3.915	0.355	0.99	2.28	1.635	-0.002
Pre 91	2.42	5.51	3.966	0.340	1.01	2.30	1.656	-0.011
ULSD	2.48	5.56	4.020	0.437	1.04	2.32	1.679	0.031
NORTHWEST								
No private storage fuel terminal operating in this region								
CENTRAL								
Reg 87	5.65	5.84	5.744	0.347	2.36	2.44	2.399	-0.083
Pre 91	5.70	5.89	5.795	0.331	2.38	2.46	2.420	-0.092
ULSD	5.76	5.95	5.856	0.434	2.41	2.49	2.445	-0.048
Jet	5.77	5.94	5.852	0.214	2.41	2.48	2.443	-0.149
WEST								

About OPIS

OPIS (Oil Price Information Service), a Dow Jones Company, is a leading worldwide provider of benchmark pricing, real-time news and expert analysis across the entire fuel supply chain, including the spot, wholesale rack and retail markets. OPIS enables customers to buy and sell petroleum products with confidence and total transparency from the refinery to the pump.

OPIS pioneered rack price discovery over 40 years ago and now maintains the world's most comprehensive database of U.S. wholesale petroleum prices. OPIS now brings the same price transparency to the developing Mexico fuel market.

OPIS: the fuel price standard

- Providing benchmark pricing for U.S. fuel contracts since 1980
- Pricing methodology that complies with IOSCO (International Organization of Securities Commissions) principles for objectivity
- Publishing 30,000+ wholesale rack prices each day in 400 U.S. markets
- 100 billion gallons of fuel are purchased annually based on OPIS benchmark prices
- Reporting 5 million gasoline and diesel retail prices in real time at 400,000+ stations worldwide

For a demo or a free trial, contact:

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