

# How to succeed in Mexico's fuel markets

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Invest and trade across the border with confidence.





# Price transparency and insights to capitalize on the cross-border fuel trade

Uncertainty is the common denominator in Mexico's evolving fuel market. Governmental policy changes reverberate across the supply chain. OPIS provides fuel buyers and sellers with the unbiased price discovery and analysis needed to make more profitable decisions during this unpredictable period.

## OPIS Mexico Fuels Report

### Price visibility, delivered every day

OPIS Mexico Fuels Report provides a comprehensive daily pricing index for the landed spot price of fuel shipping from the U.S. Gulf Coast and U.S. West Coast to Mexico. Discover the full value chain for imported fuel in Mexico.

Data sources for landed spot fuel in Mexico have been limited, opaque and often inaccurate. OPIS now delivers a reliable assessment of true cost build-up, including RVP and octane differences between Mexico-delivered fuel and the benchmark U.S. spot index.

- Make more informed buying decisions using our indexes for gasoline, diesel fuel, jet fuel and oxygenates, revealing the true build-up cost of cross-border fuel shipments.
- Discover daily price arbitrage between the U.S. Gulf Coast pipeline spot market and Pemex-posted wholesale prices. Know where the best buys are regionally.
- Use our new indexes for accurately pricing cargos and for valuing RVP and octane differences between U.S. and Mexico blends.
- Identify the most accurate price point for each import area when securing contracts.

## OPIS Mexico Rack Prices

### Added visibility into wholesale prices at terminals in Mexico, both implied and actual

OPIS provides wholesale pricing for 50+ Mexican terminals, calculating an implied price daily using both retail and spot values. We also confirm actual posted prices for suppliers at the wholesale level and show Pemex posted prices with bulk discounts.

- Use our unbiased pricing to negotiate profitable contracts and make critical import/export decisions.
- See what competitors are charging customers daily via posted wholesale prices.
- Sort and filter by state, municipality and terminal. See rack pricing for six U.S. border cities.
- Toggle between English/Spanish, Pesos/Liter and Dollars/Gallon.



## OPIS Mexico News Coverage

### Stay on top of breaking news and relevant analysis of Mexico's developing market

Rely on OPIS news reporters for the latest political, regulatory, branding, infrastructure and import/export developments in Mexico. OPIS investigative reports have been cited by leading Mexican lawmakers including President Andres Manuel Lopez Obrador. Get in-depth commentary and analysis on Mexican market trends via breaking news alerts, exclusive white papers, special reports, OPIS blog posts and more. Our team of experienced analysts brings you insight as market reforms transpire.



## About OPIS

OPIS (Oil Price Information Service), a Dow Jones Company, is a leading worldwide provider of benchmark pricing, real-time news and expert analysis across the entire fuel supply chain, including the spot, wholesale rack and retail markets. OPIS enables customers to buy and sell petroleum products with confidence and total transparency from the refinery to the pump.

OPIS pioneered rack price discovery over 40 years ago and now maintains the world's most comprehensive database of U.S. wholesale petroleum prices. OPIS now brings the same price transparency to the developing Mexico fuel market.

### **OPIS: the fuel price standard**

- Providing benchmark pricing for U.S. fuel contracts since 1980
- Pricing methodology that complies with IOSCO (International Organization of Securities Commissions) principles for objectivity
- Publishing 30,000+ wholesale rack prices each day in 400 U.S. markets
- 100 billion gallons of fuel are purchased annually based on OPIS benchmark prices
- Reporting 5 million gasoline and diesel retail prices in real time at 400,000+ stations worldwide

For a demo or a free trial, contact:

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