

# How to succeed in Mexico's fuel markets

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Invest and trade across the border with confidence.



OPIS Mexico Racks

English ☒ Español

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Implied Wholesale U.S. Border Cities Posted Wholesale Options 10/17/2019 10/16/2019 10/15/2019

Commodity: Mexico/Rocks

|  | State                | Municipality            | Terminal       | Terminal State       | Unblended |         | Premium |         | Blended |         |
|--|----------------------|-------------------------|----------------|----------------------|-----------|---------|---------|---------|---------|---------|
|  |                      |                         |                |                      | Retail    | Rack    | Retail  | Rack    | Retail  | Rack    |
|  | NAYARIT              | LA YESCA                | ZAPOPAN        | JALISCO              | 22.99     | 21.7960 | ---     | ---     | 25.99   | 22.7362 |
|  | JALISCO              | SAN SEBASTIAN DEL DESTE | ZAPOPAN        | JALISCO              | 21.65     | 20.4267 | 22.69   | 21.4027 | 22.35   | 21.0743 |
|  | NUÉVO LEÓN           | RAMONES                 | CADEREYTA PINZ | NUÉVO LEÓN           | 21.55     | 20.3721 | ---     | ---     | ---     | ---     |
|  | JALISCO              | MALCOTA                 | ZAPOPAN        | JALISCO              | 21.53     | 20.3041 | 22.753  | 21.4491 | 22.477  | 21.2047 |
|  | MICHOACÁN DE OCAIMPO | CHURUMUCO               | URUAPAN        | MICHOACÁN DE OCAIMPO | 21.52     | 20.3249 | 22.88   | 21.4369 | 22.96   | 21.7185 |
|  | CHIHUAHUA            | LURIQUE                 | PIRIAL         | CHIHUAHUA            | 21.5      | 20.2158 | ---     | ---     | 22.5    | 21.5094 |
|  | ESTADO DE MÉXICO     | TTLATLAIN               | TOLUCA         | ESTADO DE MÉXICO     | 21.5      | 20.3815 | ---     | ---     | 23.2    | 21.9551 |
|  | JALISCO              | ATEMAZAC DE BRIGUELA    | ZAPOPAN        | JALISCO              | 21.3      | 20.1175 | 22.2    | 20.9955 | 22.45   | 21.4211 |
|  | CHIHUAHUA            | GUADALUPE Y OLIVO       | PIRIAL         | CHIHUAHUA            | 21.265    | 20.0249 | 22.82   | 20.7219 | 22.514  | 21.0275 |
|  | GUANAJUATO           | PURISIMA DEL RINCON     | LEON           | GUANAJUATO           | 21.225    | 20.095  | 22.82   | 21.432  | 22.31   | 21.2356 |
|  | GUERRERO             | PUNGABABATO             | KUJALA         | GUERRERO             | 21.217    | 20.0648 | 22.857  | 21.5869 | 22.857  | 21.5985 |
|  | OAXACA               | SAN JUAN LACINO         | OAXACA         | OAXACA               | 21.2      | 19.9851 | 22.17   | 20.9051 | 22.95   | 21.8967 |
|  | GUERRERO             | AUCHITLAN DEL PROGRESO  | KUJALA         | GUERRERO             | 21.2      | 19.9877 | 22.85   | 21.5977 | 22.85   | 21.6013 |
|  | GUERRERO             | ESTIQUA DE CATHOLIN     | KUJALA         | GUERRERO             | 21.2      | 19.9855 | ---     | ---     | 22.85   | 21.5975 |





## OPIS Mexico Rack Prices

### Added visibility into wholesale prices at terminals in Mexico, both implied and actual

OPIS provides wholesale pricing for 50+ Mexican terminals, calculating an implied price daily using both retail and spot values. We also confirm actual posted prices for suppliers at the wholesale level and show Pemex posted prices with bulk discounts.

- Use our unbiased pricing to negotiate profitable contracts and make critical import/export decisions.
- See what competitors are charging customers daily via posted wholesale prices.
- Sort and filter by state, municipality and terminal. See rack pricing for six U.S. border cities.
- Toggle between English/Spanish, Pesos/Liter and Dollars/Gallon.

## OPIS Mexico News Coverage

### Stay on top of breaking news and relevant analysis of Mexico's developing market

Rely on OPIS news reporters for the latest political, regulatory, branding, infrastructure and import/export developments in Mexico. OPIS investigative reports have been cited by leading Mexican lawmakers including President Andres Manuel Lopez Obrador. Get in-depth commentary and analysis on Mexican market trends via breaking news alerts, exclusive white papers, special reports, OPIS blog posts and more. Our team of experienced analysts brings you insight as market reforms transpire.



## About OPIS

OPIS (Oil Price Information Service), a Dow Jones Company, is a leading worldwide provider of benchmark pricing, real-time news and expert analysis across the entire fuel supply chain, including the spot, wholesale rack and retail markets. OPIS enables customers to buy and sell petroleum products with confidence and total transparency from the refinery to the pump.

OPIS pioneered rack price discovery over 40 years ago and now maintains the world's most comprehensive database of U.S. wholesale petroleum prices. OPIS now brings the same price transparency to the developing Mexico fuel market.

For a demo or a free trial, contact:

**OPIS Customer Service**

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**OPIS: the fuel price standard**

- Providing benchmark pricing for U.S. fuel contracts since 1980
- Pricing methodology that complies with IOSCO (International Organization of Securities Commissions) principles for objectivity
- Publishing 30,000+ wholesale rack prices each day in 400 U.S. markets
- 100 billion gallons of fuel are purchased annually based on OPIS benchmark prices
- Reporting 5 million gasoline and diesel retail prices in real time at 400,000+ stations worldwide

