



OPIS Bottom Line Report

Gain visibility beyond the posted rack value to find the lowest price paid for fuel in your market

The OPIS Bottom Line Report helps users find the market floor to earn more sales and negotiate better deals.

WHO WE HELP

- Traders
- Suppliers
- Jobbers
- Marketers
- Fleets

COMMODITIES

- Gasoline
- Diesel
- Ethanol

MARKET SEGMENT

- Rack

Market Challenge

Every day, hundreds of branded and unbranded fuel purchases are completed at prices below the posted OPIS Rack Low wholesale price. Many of these deals are negotiated privately and details are not publicly available.

How We Help

The OPIS Bottom Line Report reveals the lowest confirmed wholesale purchase prices at the terminal level, including TVAs (Temporary Voluntary Allowances), volume discounts and other special rebate offers.

Benefits

- Enhance your negotiating leverage with suppliers
- Determine if the price you're paying is competitive
- Check the competitiveness of your discounts and pricing
- Uncover what very large purchasers are likely paying
- Compare price differences between morning and night with 2x/day publication

The screenshot shows the 'OPIS Bottom Line Report at Contract' interface for May 11, 2016. It displays 'Today's Bottom Line Wholesale Values (USD/Gal)' for various states including Alabama, Arizona, California, Colorado, Connecticut, Delaware, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, and Wyoming. Each state entry includes columns for 'Rack Low', 'Lowest Price', 'Volume', 'TVAs', 'Discounts', and 'Special Offers'.

For a FREE trial, call 888 301 2645 or 1 301 284 2000, email energysales@opisnet.com