Municipalities
From the fuel novice to the seasoned pro, OPIS shows how to optimize fuel buying.

Challenges

- Budgetary limits constrain fuel purchasing
- Buyers are often new to the oil market and lack related knowledge
- Inexperienced fuel buyers may not anticipate the common pitfalls of fuel supply agreements

Goals

- Leverage annual gallons into a better fuel deal
- Improve buying strategies to hedge against price volatility
- Streamline fuel procurement into a centralized team within a larger bureaucracy
- Adhere to budgetary guidelines and maximize fuel spend

OPIS Solutions

Use OPIS TimeSeries historical data to validate fuel price benchmarks for use in RFPs and contracts

Access OPIS spot and rack price reports across market segments and formats for trend tracking and analysis

Get in-person or online instruction on fuel buying via educational courses like Fuel Buying University, Basics of Fuel Buying and NGL Supply & Market Basics

Clients Include

- City of San Francisco
- City of Houston
- Southern California Edison
- City of Cleveland
- City of Philadelphia