



OPIS
By IHS Markit

Buy and Sell **Energy Commodities** with Confidence





Since 1977, Oil Price Information Service (OPIS) has provided price transparency across the global fuel supply chain so that all stakeholders can buy and sell energy commodities with confidence. We continue to do this through accurate pricing, real-time news, powerful software tools and educational events and training.

Our commitment to reliability is reinforced by world-class customer service and constant innovation. OPIS listens to what customers need and responds with easy-to-use solutions. We allow direct access to our expert analysts with more than 200 years of combined experience.

Navigating world oil markets is complex – OPIS makes it simpler.



Fuel Pricing Benchmark

OPIS is the most widely-accepted price benchmark for supply contracts and competitive positioning because we're unbiased and independent.

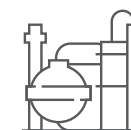
- Our price methodology is approved by IOSCO (International Organization of Securities Commissions) for objectivity
- 100 billion gallons of fuel per year are directly affected by OPIS pricing
- OPIS is listed as a settlement mechanism on commodity exchanges and included in multi-year fuel contracts



Who We Help

OPIS supplies multi-platform solutions for all players in the downstream energy industry:

- Refiners & Suppliers
- Wholesalers & Jobbers
- Retailers
- Fleets & Airlines
- Traders
- NGL & Petrochemical Companies
- Pipelines & Terminals
- Municipalities
- Financial Institutions
- Auto Manufacturers



Markets We Cover

From refinery gate to end user, OPIS enables visibility into these market segments:

- Spot
- Rack
- Retail

Spot Pricing

Real-time spot market coverage grounded in reality

OPIS has been covering spot fuel markets since 1981. Our mission is simple: track the market the way it really trades without dictating arbitrary rules or fixed timelines to participants.

Undisputed leadership

OPIS is the undisputed spot benchmark for U.S. West Coast gasoline, diesel and jet fuel; U.S. propane and other NGLs; and global feedstocks such as VGO and naphtha. In Europe and Asia, we also provide transparency into the pricing and transportation of gasoline, diesel, jet fuel and LPG.

Flexibility and innovative tools

Pick your delivery and timing method, from real-time mobile apps to web-based tools to daily email services. Want a customized historical report? We can do that. Our tickers give you minute-by-minute evaluations of spot refined products. Follow gasoline, diesel and LPG global shipments via our expert market commentary.

Affordability

We charge a fraction of what others do while delivering consistent quality and reliability. All of our data feeds are customizable – you pay only for the information you need. Different price structures are available for different functions within your organization. Making the switch to OPIS spot is simple. We're compatible with a wide range of platforms.

More visibility, all day

Why settle for data based only on a 30-minute window? OPIS tracks U.S. spot prices over a full day's activity and bases market calls around confirmed deals or informed assessments discovered by our experienced spot editors, who are in constant contact with producers, traders, brokers and end-users to find out what's really happening. Predict rack price moves. Make more per gallon. Identify arbitrage opportunities. Use our Deal Log to see confirmed deals as they happen.

IOSCO compliance: an unbroken record

OPIS has an unbroken record of successful third-party audits certifying our adherence to IOSCO (International Organization of Securities Commissions) principles of transparency and objectivity. Our methodology is the most robust in the industry.

Products

Full-Day Coverage of U.S. Gasoline, Diesel, Jet Fuel Markets

- Spot Ticker
- West Coast Spot Market Report
- Full-Day Refined Spots Report
- Worldwide Jet Fuel Report
- Refinery Maintenance Report

Benchmark Refinery Feedstocks, LPG & Natural Gas Coverage

- International Feedstocks Intelligence
- North America LPG Report
- NGL Forwards Report
- North American Propane Ticker
- Global LPG Ticker
- Natural Gas Price Daily & Bidweek Report

Renewables and Carbon Credit Reports

- Ethanol & Biodiesel Information Service
- Carbon Market Report

Global Pricing & Analysis

- OPIS450 Europe Jet Ticker
- OPIS450 Europe Jet Fuel Report
- Europe Oil Products Snapshot
- Europe Jet Fuel & Gasoil Report
- Europe LPG & Naphtha Report
- Asia Jet Fuel & Gasoil Report
- Asia Naphtha & LPG Report



The Fuel Price Influence Chain



NYMEX
Paper market, influenced by big-scale regional and international factors.



SPOT MARKET
Physical market, high volume, located at refinery hubs. Reacts to NYMEX and regional supply news.



RACK MARKET
Smaller volume market, often located off a pipeline. Follows spot market direction, changing at 6pm each day.



RETAIL MARKET
Street price for gasoline and diesel. Follows rack pricing, though reaction time is usually two/three days later.

Rack Pricing

All great deals start with OPIS rack prices, the most trusted benchmark in the industry

OPIS Racks are the definitive benchmark the industry counts on for independent, unbiased data backed by world-class customer service. Billions of gallons of gasoline and diesel are sold in the U.S. based on an OPIS price.

Make smarter fuel buying and selling decisions

OPIS pioneered rack price discovery over 30 years ago and now maintains the world's most comprehensive database of U.S. petroleum prices. Get prices delivered when and how you need them – reports are available at multiple times throughout the day and in a variety of customizable formats.

Use OPIS rack prices to improve your fuel purchasing. Negotiate better contracts using an industry-standard OPIS benchmark and verify that the price you are being charged is correct. Analyze price trends, track suppliers in your area and easily reconcile invoices. Plus, monitor price changes in real time so you can see where the market is heading and quickly react to price moves.

OPIS also provides specialty pricing reports for fuel buyers who use more complex buying methods. Discover deals done below the official OPIS low, monitor temperature correction factors to adjust for volume changes, and analyze which formula deal is best for your rack supply deal. Use historical databases to pinpoint specific rack prices for invoice reconciliation or pull a data strip to uncover price trends in your area.

Available exclusively in OPIS Racks

Get the highly benchmarked OPIS Average, OPIS Low and OPIS High along with branded, unbranded and contract averages, lows and highs. We also calculate the Low 2 and Low 3 for our customers.

See supplier-specific terms, out-of-product designations, and select from gross or net and standard or terminal formats. Plus, integrate spot and retail prices with the OPIS Spot Replacement Index and OPIS Smart Rack.

Price visibility in Mexico

In Mexico's new open market, fuel buyers and sellers can now depend on OPIS for unbiased pricing information to negotiate contracts and make critical import/export decisions. OPIS calculates an implied wholesale price daily at Mexico's terminals using both retail and spot values.

Products

- Gasoline & Diesel Rack Report
- WebRacks
- Real-Time Racks + Mobile
- Bottom Line Report
- Canadian Rack Report
- Temperature Correction Assessment Report
- Mexico Racks
- Biodiesel Rack Report
- Propane Rack Report
- Invoice Checker
- TimeSeries historical database
- Premium Benchmarks
- Australian Terminal Gate Pricing

30,000+
real-time prices
published daily

from _____

1,500+
terminals

in _____

400
markets



Retail Fuel Data

The real-time and historical intelligence you need to compete, react, optimize and strategize

Whether you're looking for a file of station prices throughout the day, rolled-up averages, or historical data for trend analysis, OPIS has the information you need. Our database of retail fuel prices includes all key players, from major brands to regional independents to convenience store chains, as well as supermarkets and big-box stores.

Superior quality assurance

OPIS retail data is the most accurate and timely available, thanks to the dedication of our quality assurance team. We update our station list daily. Every price must pass a benchmark test and a rigorous QC process before being added to our database.

Interactive pricing and margin tools

Optimize station performance with RetailSuite, a collection of five easy-to-use online tools, from real-time competitor pricing and alerts to margins, market share and weekly volume trends.

Sell more fuel. Make smarter decisions faster. Increase profits. RetailSuite gives you everything you need to succeed in a fast-moving market with razor-thin margins.

Market share

OPIS tracks market share, showing which brands are selling the most gallons by geography. Discover the average price differential for a given brand versus competitors – a must-have to see how price affects volume sold.

Volumes

Exclusive demand intelligence tells you exactly where you stand by comparing station volume performance at the state, regional and national levels. OPIS is the only source that produces a benchmark for retail station volumes.

Quality content for the connected car

OPIS provides fuel prices, electric vehicle charging station locations and parking information. Major automobile manufacturers incorporate this data into in-dash applications and mobile devices.

Who uses OPIS retail data

Every supply chain player counts on the OPIS retail database, from oil companies to lenders and analysts to retailers. Beyond our core oil company base, a wide range of users integrate OPIS prices into their systems: AAA, Google Maps, MapQuest, auto makers like Toyota, Audi, and Mercedes, government agencies, fleets and more.

RetailSuite

A single solution with five tools to manage and grow your retail fuel business

PricePro

Track retail fuel prices and margins for local markets in real-time.

MarginPro

Grade your profit performance against key competitors in any market.

MarketSharePro

Compare your brand's volume and price differential against competitors.

DemandPro

Measure weekly fuel sales within your market, not against an estimated national average.

AnalyticsPro

Discover fuel pricing and margin trends for gas stations and c-stores in your local market.



3.5mil
gasoline and
diesel prices



140k
outlets in
North America



250k
stations



38
countries
across the globe

Renewables Pricing

Complete pricing intelligence and innovative reports that bring clarity to a complex and fast-paced market

Over a decade ago, before the term “RINs” even existed, OPIS brought much-needed visibility into the otherwise opaque ethanol and biodiesel markets. Today our pricing assessments and real-time news are essential tools for navigating political and regulatory uncertainty.

A wide range of products, formats and reports

Choose how and when you want prices delivered. We offer a variety of formats and reports, with complete pricing intelligence through daily rack reports and spot assessments, custom historical reports for renewables and RINs, pricing for feedstock components, and an innovative report with all carbon compliance costs in one place. Real-time news alerts bring you timely and exclusive news stories.

Leading the way into an uncertain future

Politics and renewables go hand in hand. Environmental policy and regulatory changes carry with them the potential for massive fines and major business risks.

Our trusted renewables coverage gives obligated parties, biofuels producers, suppliers and jobbers the necessary intelligence to adjust compliance strategy and recognize lucrative new opportunities.

OPIS editors have guided customers through it all – from the boom and bust of biodiesel start-ups, the high cost of fraudulent RINs and the rise of RINsanity, to the advent of state cap-and-trade. We will continue to be your trusted authority as the unpredictable future unfolds.

Products

- Ethanol & Biodiesel Information Service
- Carbon Market Report
- Biofuels News Alerts with RIN Values
- Biodiesel Rack Prices
- Custom Price History
- RINs History
- TimeSeries
- Spot Ticker and Mobile
- Real-Time Racks and Mobile
- Bottom Line Report
- OPIS Newsletter

LPG/NGL Pricing

The unmatched industry standard for U.S. benchmark LPG pricing, with robust real-time coverage in U.S., European and Asian markets

Make better purchases, sales, hedges, imports/exports and arbitrage decisions with OPIS pricing assessments, reports and real-time tools. OPIS is the unmatched industry standard for U.S. benchmark LPG pricing. Our coverage is accurate and impartial, with global LPG prices hinging on every movement in the vital Mont Belvieu spot hub.

Speaking the language

OPIS knows that the market moves at its own unrelenting pace and speaks its own language. So, we've created real-time tickers for North American Propane and Global LPG to give you a customized view of the market as it's trading right now. Know all-day values for worldwide spot propane, butane and ethane. Perform conversions with a single click.

See the whole picture

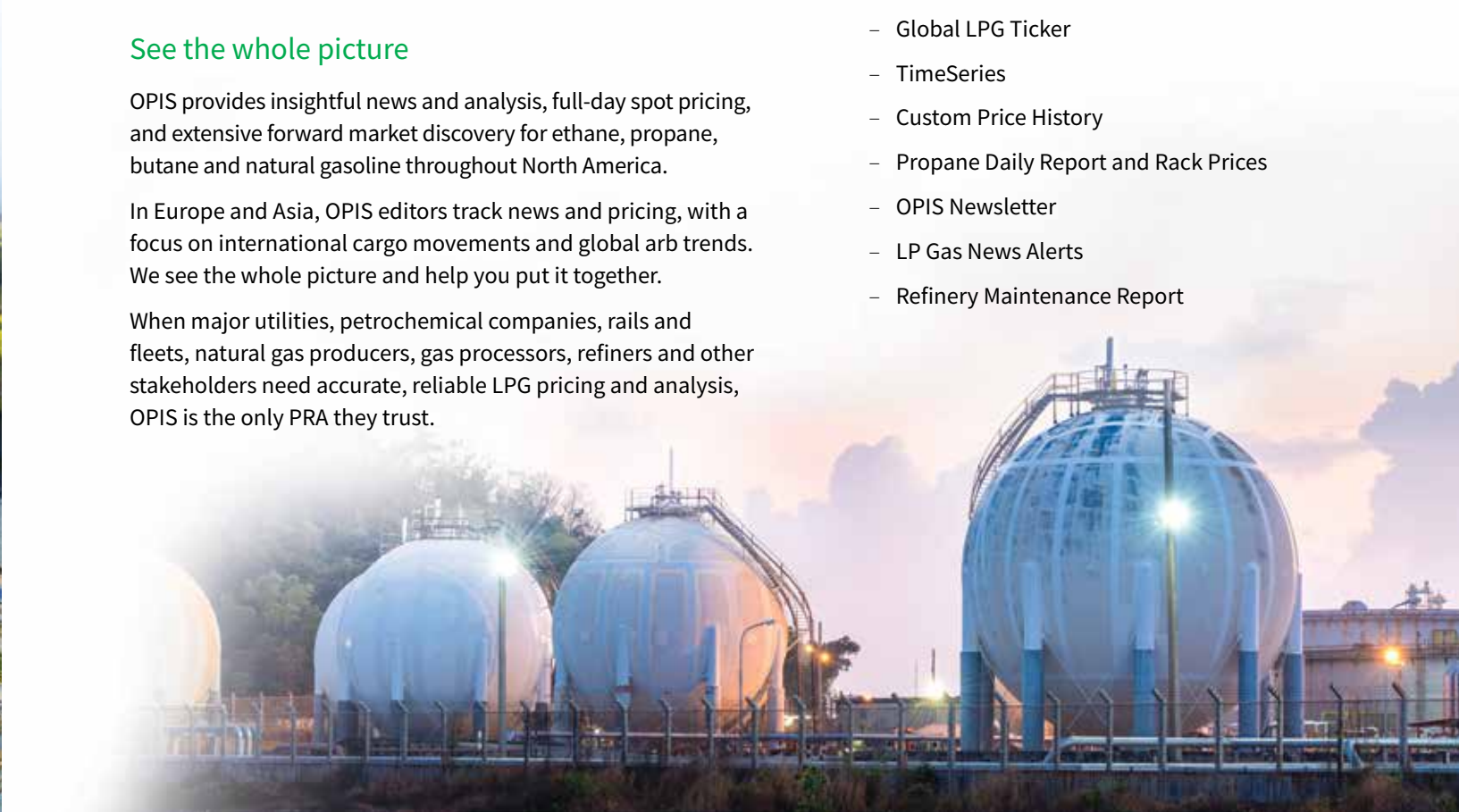
OPIS provides insightful news and analysis, full-day spot pricing, and extensive forward market discovery for ethane, propane, butane and natural gasoline throughout North America.

In Europe and Asia, OPIS editors track news and pricing, with a focus on international cargo movements and global arb trends. We see the whole picture and help you put it together.

When major utilities, petrochemical companies, rails and fleets, natural gas producers, gas processors, refiners and other stakeholders need accurate, reliable LPG pricing and analysis, OPIS is the only PRA they trust.

Products

- North America LPG Report
- Europe LPG & Naphtha Report
- Asia Naphtha & LPG Report
- NGL Forwards Report
- North American Propane Ticker
- Global LPG Ticker
- TimeSeries
- Custom Price History
- Propane Daily Report and Rack Prices
- OPIS Newsletter
- LP Gas News Alerts
- Refinery Maintenance Report



Analytics

OPIS offers two analytical platforms that each integrate separate tools into single powerful solutions: one for fuel supply management and the other for natural gas intelligence.

Axxis Software

Automate and accelerate every step of your fuel supply chain management

Manual fuel operations waste time, generate errors and reduce margins. It's too difficult to capture and compare prices, check product availability and adjust course fast enough to keep up with the changing markets. Through automation, Axxis Software gives you the right information at the right time, for a competitive advantage, whether you're a retailer, wholesaler or supplier.

An end-to-end system that maximizes efficiency and transforms market volatility into opportunity

Source, buy, sell, dispatch, reconcile and bill more efficiently. Catch mid-day price changes, deliver more quotes faster, and accurately match and process BOLs, deliveries and invoices with less paper and fewer people. React to changes faster. Reduce costly mistakes. Save time, money and make better decisions with the Axxis automation advantage.

Our integrated system is modular. Pick the processes you want to improve first, and scale later. Axxis Software can easily plug into your existing technology for a tailored fit.

Products

- Allocations Management
- Axxis Anywhere BI Analytics
- CaptureRite
- Contract Manager
- ContractRite
- Fuel Order Management & Dispatch
- Inventory Management
- Invoice Writer
- MobileRite
- Price Data Services
- Price Management
- PriceRite/NotifyRite
- Private Markets
- TransactionRite

OPIS PointLogic

A single interactive source for natural gas fundamentals and expert analysis

Traditional information resources can't keep up with a natural gas market that's moving faster than ever due to rising demand. OPIS PointLogic changes the game with an advanced alternative that moves as fast as the market. Our software suite of specialized modules plus daily/weekly reports integrate market fundamentals with trend analysis and point-specific intelligence. Our team of seasoned experts is always ready to provide extra insight into what the data means and to fill in the gaps.

Make faster, more profitable decisions in the natural gas market

Visualize pipeline flow with interactive maps. See the big picture of regional supply & demand in North America, then click on meter points for more detail. Calculate throughputs for every pipeline at every state border. Mold data to your unique needs with an Excel Add-In. Create watchlists and receive alerts based on your settings. Pay one affordable price at the enterprise level without extra per-seat charges.

Modules

Flow: Real-time natural gas flow data for about 40,000 meter locations on more than 600 North American pipelines, plus nearly 600 proprietary throughput locations, regional and system flows and new meter locations.

Pipeline: Notices issued by interstate pipelines and storage facilities and pipeline capacity contract data in real-time, expansion project profiles as well as pipeline company profiles.

Markets: Intraday supply and demand balance for lower 48 production area detailing regional supply and demand, including a list of facilities that are driving the supply and demand changes. This module includes OPIS Natural Gas spot prices, a U.S. import/export perspective and U.S. storage facility volumes and inventories, plus EIA regional storage forecasts.

Power: Natural gas consumption by plant for all gas-fired power plant connected to interstate pipelines, plus operating data on all U.S. power plants.

NGLs: Daily estimated NGL product and ethane rejection volumes at each of the 11 EIA refinery districts, plus processing plant volumes at every interstate-connect facility.

The Axxis Fuel Order Management and Dispatch (FOMD) system was the 2017 SIIA CODiE Award winner for Best Logistics & Supply Chain Solution.

OPIS PointLogic Vital Statistics



80bil

cubic feet of U.S. pipeline gas flow volumes collected daily



32k+

daily gas flows from meter points in the U.S., Canada & Mexico



425+

pipeline projects with data on owner, volumes, cost, locations & maps



92+

producing areas in the Lower 48, plus 24 in Canada

Conferences, Events & Training

Unparalleled opportunities to learn and network

With events in the Americas, Europe, Asia and Africa, OPIS provides numerous opportunities to join your colleagues at a program specific to your business.

Expand your knowledge

From the NGL Summit, acclaimed as the largest business development vehicle for the North American marketplace, to our renowned Winning Fuel Buying Strategies, OPIS gatherings educate, inform, and provide attendees with the hard data needed to thrive in today's complex and ever-evolving marketplace.

Carefully selected experts address top-of-mind industry topics. Attendees receive relevant information they can apply immediately to improve operational efficiency and increase market share, profitability and brand awareness.

Develop your team

Bring new staff up to speed in a fraction of the time, whether in refined products, futures or buying/selling fuel. OPIS fills the training gap with educational programs, including eLearning and in-person classes. Save untold hours and expense training personnel new to the industry or reinforce an existing knowledge base.

Build your brand

OPIS offers a variety of sponsorship opportunities to align your brand with our premier events.

Each opportunity maximizes engagement and attendee interaction while providing a host of carefully crafted benefits before, during and after the event – all designed to build your brand message among our audience of decision-makers.

Ranging from a single underwriting sponsorship, ensuring exclusivity and maximum brand placement, to a literature display in a key area where attendees gather, multiple options are available to fit every level of marketing investment.

For a complete list of current OPIS events and sponsorship opportunities, visit opisnet.com/events

“This training de-mystifies how fuel markets work, and why. It was valuable to see the industry through the eyes of supplier, jobber, and end user.”

- Rob Collett, Procurement Manager, Midsouth Paving Inc/Oldcastle Materials



“Dynamic presenters with vast industry experience who make complex issues clear with the right mix of humor and rigor.”

- Benjamin Straus
Price Risk Manager
US Energy Services

“Perfect timing. This is the only must-attend conference for direct contact with producers and midstream players in the USA.”

- Charles Robertson
President
Twin Feathers Consulting

“The historic timing was superb. The blend of viewpoints from upstream, midstream and downside – along with government level insights, created a unique learning and networking opportunity.”

- Gregg Haggquist
President
Monterey Global Energy



“This is a must attend course for those involved in fuel buying to improve your company's bottom line.”

- Tony Riney, Fuel Manager, Maxum Petroleum



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