NGL + Petchem Companies



OPIS tracks a complex market with benchmark pricing, breaking news and forward market analysis.



Goals

Price analysis can be complex, with market trends driven by conflicting factors and seasonal fluctuations.

The market is divided into multiple segments, each grappling with separate regulations and varying levels of price transparency.

Accurate price discovery is the key to profitability for near-term transactions and deals for future supply.

Players often need to juggle multiple contracts and timeconsuming negotiations.



Challenges

NGL Producers: sell high ad maximize "frac" spread—the margin between natural gas price and NGL price

Petrochemical Producers: buy low and minimize feedstock cost

Propane Wholesalers: attain the best price of supply, but don't over-buy

NGL & Petchem Industry: Maximize the reach of negotiations without exceeding company travel budgets.

OPIS Solutions

Using a full-day methodology, OPIS provides the price benchmark for almost every NGL gallon traded in the U.S.

PetroChem Wire by OPIS provides price clarity to the entire market – from upstream processes to downstream plastics – with true transactional spot assessments.

Chemical Market Analytics by OPIS offers commercial insights, forecasting and consultation on more than 200 building-block chemicals.

Daily spot and wholesale propane price reports let you compare data against supplier contracts.

Real-time tickers show active trading worldwide for optimal import/export of products.

Industry-leading worldwide events provide one-stop venues for efficient networking and deal-making.

Clients Include

AmeriGas BP Braskem Dow Chemical Company ExxonMobil Chemical Kraft Heinz

"The OPIS LPG Report provides us with our daily basis averages that we use to price customers and check our supplier costs, all of which are based off of one of the many supply points offered on the report."

Arthur Ravo, Vice President Supply Chain, Paraco Gas